



# FACTS & FIGURES

CHARTERED FINANCIAL PLANNERS

MAY / JUNE 2016

## BREXIT

*Impact on financial markets  
ahead of the EU referendum*

### HELLO LISA

Harnessing the  
simplicity and popularity  
of the ISA wrapper

### NEW STATE PENSION

How much will I get under  
the new State Pension?

### TAX CREDIT ON DIVIDENDS ABOLISHED

Tax-free Dividend Allowance  
introduced under new system

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## INSIDE THIS ISSUE

Welcome to our latest issue in which we look at the major talking points that could impact on your financial plans both today and in the future, especially as we enter a new financial year and take stock of the announcements from Budget 2016 – and then there's the matter of 'Brexit'.

With an increasing focus on Brexit, our investment clients will naturally be monitoring the impact on financial markets ahead of the referendum scheduled for Thursday 23 June. The nature of investment is long term. On page 06, we look at why constantly making changes to take into account short-term events often proves to be counterproductive in the long term. Movements in currencies and shares are often fairly short-lived, as the result of the Scottish referendum showed.

The State Pension changed on 6 April 2016. If you reach State Pension age on or after that date, you'll now receive the new State Pension under the new rules. The aim of the new State Pension is to make it simpler to understand. But there are some complicated changeover arrangements which you need to know about if you've already made contributions under the previous system. Read the full article on page 03.

The introduction of the new Lifetime Individual Savings Account (LISA) next year is aimed at helping young people save flexibly for the long term throughout their lives, and simultaneously enabling them to save for a first home and for their retirement without having to choose one over the other. Find out more on page 04.

The full list of the articles featured in this issue appears opposite – enjoy your copy.

**We strive to provide stories that are informative and inspire you to look at your financial plans in a proactive way. To discuss any of the articles featured in this issue, please contact us.**

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# NEW STATE PENSION

## *How much will I get under the new State Pension?*

The State Pension changed on 6 April 2016. If you reach State Pension age on or after that date, you'll now receive the new State Pension under the new rules. The aim of the new State Pension is to make it simpler to understand, but there are some complicated changeover arrangements which you need to know about if you've already made contributions under the previous system.



**F**or many retired people, the State Pension forms the core of their retirement income, together with any workplace or personal pension provision that they have. The new State Pension is a regular payment from the Government that you can claim if you reach State Pension age on or after 6 April 2016. You will receive the new State Pension if you're eligible and a man born on or after 6 April 1951, or a woman born on or after 6 April 1953.

If you reached State Pension age before 6 April 2016, you'll receive the State Pension under the old rules. You can still get a State Pension if you have other income such as a personal pension or a workplace pension.

The basic and additional State Pensions have been replaced by a flat-rate, single-tier new State Pension with a full level of £155.65 per week in 2016/17, and depending on your personal circumstances this may be subject to tax. Your National Insurance record is used to calculate your new State Pension, and you'll usually need ten qualifying years to get any new State Pension.

### **For ten years, at least one or more of the following must have applied to you:**

- You were working and paid National Insurance contributions
- You were receiving National Insurance credits, for example, due to unemployment, sickness or as a parent or carer
- You were paying voluntary National Insurance contributions

If you've lived or worked abroad, you may still be able to get some new State Pension. You may also qualify if you've paid married women's

or widow's reduced rate contributions, but you'll need 35 qualifying years to get the full new State Pension.

### **HIGHER OR LOWER**

The amount you receive can be higher or lower depending on your National Insurance record, and it will only be higher if you have over a certain amount of Additional State Pension. You don't have to stop working when you reach State Pension age, but you'll no longer have to pay National Insurance, and you can also request flexible working arrangements.

Deferring the new State Pension means that you may receive extra State Pension when you do claim it. The extra amount is paid with your State Pension (for example, every four weeks) and may be taxable. Deferring your State Pension could affect your other benefits and tax credits.

You'll need to defer for at least nine weeks – your State Pension will increase by 1% for every nine weeks you put off claiming. This works out at just under 5.8% for every full year you put off claiming. After you claim, the extra amount you get because you deferred will usually increase each year. The rules for deferring are the same if you live in the EU and EEA, Gibraltar or Switzerland, or a country that the UK has a social security agreement with.

### **DIFFERENT RULES**

There are different rules if you live in another country. The extra amount you get for deferring is calculated by taking your State Pension rate at the time you reach State Pension age, or

when you move abroad. The extra amount also won't increase after you claim.

You can claim your new State Pension even if you carry on working. However, you have the option to defer which can increase the amount you get. If you're eligible for a State Pension from the Isle of Man, you'll need to claim it separately from your new UK State Pension.

On 6 April 2016, these rules changed so that if you were contracted out you'll no longer be contracted out, and you'll pay more National Insurance (the standard amount).

### **CONTRACTED OUT**

The new system sees the end of the Additional State Pension (the State Second Pension [S2P]) and the previous version, the State Earnings-Related Pension Scheme (SERPS). You should check your previous payslips to see if you have been contracted out. You will have been contracted out if the National Insurance contributions line has the letter D or N next to it, and remain contracted in if it has a letter A. If there's a different letter, you should check this with your employer or pension provider. You will have paid National Insurance at a lower rate if you were contracted out. However, if you were contracted out through a personal pension plan, the full rate of National Insurance would have been paid, with a rebate being paid by the Government to the pension provider.

You're more likely to have been contracted out if you worked in the public sector, for example, the NHS, local councils, fire services, the civil service, teaching, police forces or the armed forces. Up to April 2012, it was possible for people to contract out through their own individual private pension plan if they weren't already a member of a contracted out occupational scheme.

You may also be able to inherit an extra payment on top of your new State Pension if you're widowed, but you will not be able to inherit anything if you remarry or form a new registered civil partnership before you reach State Pension age. ■







# BREXIT

## *Impact on financial markets ahead of the EU referendum*

With an increasing focus on 'Brexit', our investment clients will naturally be monitoring the impact on financial markets ahead of the referendum scheduled for Thursday 23 June.

**T**he nature of investment is long term. Constantly making changes to take into account short-term events often proves to be counterproductive in the long term. Movements in currencies and shares are often fairly short-lived, as the result of the Scottish referendum showed.

### **ANALYSIS, PREDICTIONS AND ARGUMENTS**

In the run up to 23 June, we are going to hear all sorts of analysis, predictions and arguments on the likely results of the UK's EU referendum and the potential implications of a Brexit for the economy. Whatever the individual commentator's pre-set beliefs, they will likely be able to find some sort of 'evidence' to support their view. But the reality is simply that no one can know either the result or how either scenario would play out.

Long term, both the costs and the potential benefits of Brexit to the UK economy are probably exaggerated by commentators and campaigners on either side of the argument.

### **REMEMBER THE REASONS FOR INVESTING**

Stock markets can be unpredictable. They move frequently – and sometimes sharply – in both directions. It is important to take a long-term view (typically ten years or more), and it's important to remember the reasons for investing in the first place.

Investors need to be prepared to view the occasional downturns simply as part of a long-term investment strategy. Historically, the longer you stay invested, the greater the chance of smoothing out investment returns. Of course, it's worth remembering that past performance is not a guide to what might happen in the future,

and the value of your investments can go down as well as up.

### **AVOID BEING DISTRACTED BY 'NOISY' COMMENTARY**

No one can predict the outcome of the referendum, and we must avoid being distracted by 'noisy' commentary. Even if there is Brexit, it is not clear that there would be significant, permanent investment implications, so it's important that investors maintain their current view on the UK based on current economic fundamentals.

Recently, the Bank of England (BoE) summarised four decades of research on the net economic benefit of EU membership: the answer was that it was in the range of -5% to +20% of GDP. The net benefit of Britain leaving the EU would be just as difficult to measure, even long after the fact. It is certainly impossible to predict in advance, but the

## DON'T PANIC AND SELL OUT OF THE MARKET

Over the long term, investors do experience market falls which happen periodically. Generally, the wrong thing to do when markets fall by a reasonable margin is to panic and sell out of the market – this just means you have taken the loss. It's important to remember why you're invested in the first place and make sure that rationale hasn't changed.

The market implications of a Brexit are difficult to gauge at this stage, and it's also important to note that a vote for the UK to leave the EU would not be the end of the process but the beginning of a new negotiation phase which is likely to take at least a couple of years. During this two-year period, existing EU laws and regulations would continue to apply to the UK.

analysis above does highlight some key takeaways for investors.

### PAST EPISODES OF POLITICAL UNCERTAINTY

We can expect sterling to remain weak for the duration of the campaign. Britain's reasonably sound fiscal position suggests that gilts would be much less affected, and short-term money market rates are likely to be held down by the BoE's no-change stance on rates. But, in past episodes of political uncertainty – notably, the Scottish referendum in 2014 – we have seen the yield curve steepen slightly relative to the US, and we could see that happen again if the polls continue to be tight.

Growth and investment is expected to be modestly lower in the first half of 2016 due to the uncertainty created by the vote. But don't expect this to outweigh more important factors such as growth in Europe and the US and broader sentiment in global markets. Most of these effects should reverse themselves in the event of a Remain vote. But do not be surprised if sterling ends the year materially weaker, on a trade-weighted basis, than at the end of 2015. And do not be surprised if there is talk of another referendum on EU membership if the June vote is reasonably close.

### BROAD DIRECTION OF UK ASSET MARKETS

In the event of a vote for Brexit, expect these macroeconomic factors to intensify and UK growth to be materially slower than in the no-change scenario. The eurozone would also see a short-term downturn. But, even for the UK, the broader global outlook will be more important to medium-term growth and the broad direction of UK asset markets.

Leaving the EU would no doubt lead to uncertainty in the short term with a knock-on effect on market volatility. But this can be seen as an opportunity too – markets tend to overreact initially which can create opportunities to buy assets at much cheaper prices.

### BOOSTING COMPETITIVENESS OF UK BUSINESSES AND EXPORTS

If the stock market, gilts and sterling do fall initially, they should all bounce back. There is even a view that gilts would perform well, as the BoE might reintroduce Quantitative Easing.

If sterling does stay lower, this could be just what the UK economy needs right now, helping to boost competitiveness of UK businesses and exports. The stock market has also tended to rise on sterling weakness, and this pattern might be repeated post-Brexit after an initial bout of uncertainty-induced volatility.

It is also not impossible to see an influx of capital into the UK; global investors might consider

a more liberal UK an attractive alternative to the sclerotic eurozone. This could lead to a stronger pound. ■

**STOCK MARKETS CAN BE UNPREDICTABLE. THEY MOVE FREQUENTLY – AND SOMETIMES SHARPLY – IN BOTH DIRECTIONS. IT IS IMPORTANT TO TAKE A LONG-TERM VIEW (TYPICALLY TEN YEARS OR MORE), AND IT'S IMPORTANT TO REMEMBER THE REASONS FOR INVESTING IN THE FIRST PLACE.**

## EMOTIONS OVERCOME SOUND INVESTMENT DECISIONS

Brexit is an emotive subject and one that you rarely hear analysed in a dispassionate way. There will inevitably be times of market volatility. Market falls are a natural feature of stock market investing. During these times, it is possible that emotions overcome sound investment decisions. The important thing is to resist the temptation to change your portfolio in response to short-term market movement. 'Timing' the markets seldom works in practice and can make it too easy to miss out on any gains.

The golden rule to investing is allowing your investments sufficient time to achieve their potential. Warren Buffett, the American investor and philanthropist, puts it very succinctly: 'Our favourite holding period is forever.'

### NEED MORE INFORMATION?

Market volatility can be unnerving for investors, but having a global strategy and broad diversification of assets should help to smooth out some of the inevitable ups and downs involved in stock market investing. If you would like to review your particular situation or have any questions, please contact us for further information.

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# DEVIL'S IN THE **DETAIL**

## *Taking stock of Budget 2016*

The Chancellor of the Exchequer, George Osborne, delivered his eighth Budget speech on Wednesday 16 March, his third in 12 months. Now that we've had time to take stock of the key announcements, we consider how they could impact your finances both today and in future years.

### **THE PERSONAL ALLOWANCE WILL INCREASE TO £11,500, AND THE HIGHER-RATE THRESHOLD WILL RISE TO £45,000 IN APRIL 2017**

The Personal Allowance is the amount of income you can receive before you start paying Income Tax. This increased to £11,000 for 2016/17, and will increase further to £11,500 in April 2017. The point at which you pay the higher rate of Income Tax increased from £42,385 to £43,000 in 2016, and will increase to £45,000 in April 2017.

### **LIFETIME INDIVIDUAL SAVINGS ACCOUNT (LISA): A NEW £4,000 LISA THAT YOU CAN USE TO SAVE FOR RETIREMENT OR TO BUY YOUR FIRST HOME**

From April 2017, any adult under 40 will be able to open a new Lifetime ISA (LISA). Up to £4,000 can be saved each year, and savers will receive a

25% bonus from the Government on this money. Money put into this account can be saved until someone is over 60 and used as retirement income, or can be withdrawn to help purchase a first home. The total amount an adult can save each year into all ISAs will increase from £15,240 to £20,000 from April 2017.

### **NEW HELP TO SAVE SCHEME**

A new Help to Save scheme is to be launched for people on low incomes, providing a 50% government bonus on up to £50 of monthly savings.

### **NEW TAX ALLOWANCES FOR MONEY EARNED BY 'MICRO-ENTREPRENEURS'**

From April 2017, there will be two new tax-free £1,000 allowances – one for selling goods or providing services, and one for income from property you own. People who make up to £1,000

from occasional jobs will no longer need to pay tax on that income. In the same way, the first £1,000 of income from property will be tax-free. The introduction of these new allowances should help simplify taxation in the sharing economy.

### **CAPITAL GAINS TAX RATES CUT FROM 6 APRIL 2016, BUT RESIDENTIAL PROPERTY IS STILL TAXED AT CURRENT RATES**

Capital Gains Tax (CGT) is a tax on the gain you make when you sell something (an 'asset') that has gone up in value. It is paid at a basic or higher rate depending on the rate of Income Tax you pay. From April 2016, the higher rate of CGT has been reduced from 28% to 20%, and the basic rate from 18% to 10%. There is an additional 8% surcharge paid on residential property and carried interest (the share of profits or gains that is paid to asset managers). CGT on residential property does not apply to your main home, only to additional properties (for example, a flat that you let out). Further details are to follow, but this enables investors to benefit by realising the profit on the sale of shares and other assets at the reduced rate of tax.



## **INSURANCE PREMIUM TAX (IPT) WILL BE INCREASED BY 0.5%**

Insurance Premium Tax (IPT) increased by 0.5%, making the tax 10%. IPT is the amount insurers are taxed, which they then pass on to consumers. In July 2015, Mr Osborne announced an increase in the tax from 6% to 9.5%, which took effect in November 2015 this year. Among other things, IPT is charged on medical insurance.

## **CORPORATION TAX WILL BE CUT TO 17% IN 2020**

The main rate of Corporation Tax will be cut again to 17% in 2020.

## **EMPLOYERS WILL PAY NATIONAL INSURANCE ON PAY-OFFS ABOVE £30,000 FROM APRIL 2018**

From April 2018, employers will need to pay National Insurance contributions on pay-offs (for example, termination payments) above £30,000 where Income Tax is also due. For people who lose their job, payments up to £30,000 will remain tax-free, and they will not need to pay National Insurance on any of the payment.

## **CLASS 2 NATIONAL INSURANCE CONTRIBUTIONS (NICs) FOR SELF-EMPLOYED PEOPLE WILL BE ABOLISHED FROM APRIL 2018**

Currently, self-employed people have to pay Class 2 NICs as well as Class 4 NICs if they make sufficient profit. From April 2018, if you are self-employed you will need to pay only one type of National Insurance on your profits: Class 4 NICs. Paying Class 2 NICs currently enables self-employed people to build entitlement to the State Pension and other contributory benefits. After April 2018, Class 4 NICs will also be reformed so self-employed people can continue to build benefit entitlement.

## **EXTENSION OF ENTREPRENEURS' RELIEF**

Previously, a disposal of shares in a qualifying company only attracted Entrepreneurs' Relief (ER) when the individual was an employee and owned at least 5% of the share capital and voting rights for the 12-month period prior to the sale of the shares. ER will now be extended in the form of investors' relief to external investors purchasing newly issued shares in unlisted trading companies on

or after 17 March 2016 that are held for a period of at least three years from 6 April 2016. Investors' relief will be subject to a lifetime cap of £10m.

## **CUTTING BUSINESS RATES FOR ALL RATEPAYERS**

From April 2017, small businesses that occupy property with a rateable value of £12,000 or less will pay no business rates. Currently, this 100% relief is available if you're a business that occupies a property, for example, a shop or office with a value of £6,000 or less. There will be a tapered rate of relief on properties worth up to £15,000.

**FROM APRIL 2017, ANY ADULT UNDER 40 WILL BE ABLE TO OPEN A NEW LIFETIME ISA (LISA). UP TO £4,000 CAN BE SAVED EACH YEAR, AND SAVERS WILL RECEIVE A 25% BONUS FROM THE GOVERNMENT ON THIS MONEY.**

## **TAX AVOIDANCE CRACKDOWN**

Plans have been laid out to raise £12bn by the end of this Parliament through a package of measures to target tax avoidance. The Government will introduce new measures to tackle disguised remuneration and make sure UK tax is paid on property development. The Treasury will seek to introduce Capital Gains Tax on performance rewards and limit exempt gains, as well as introducing new measures to limit the ability of individuals to work as 'personal service companies'. ■

## **ARE YOUR FINANCIAL PLANS STILL ON TRACK AFTER BUDGET 2016?**

There are likely to have been a number of key announcements in this Budget that could have a bearing on your current and future financial plans. To review what action you may be required to take to keep your plans on track, please contact us.

# **STAMP DUTY RULE CHANGES**

## *What could the shake-up mean for you?*

A shake-up of the stamp duty rules took effect on 1 April 2016 in relation to anyone owning more than one residential property – this will affect those buyers funding the purchase of a new home with the sale of an existing home: if their buyer pulls out but they still want to go ahead – perhaps by using a bridging loan – they will be liable for the stamp duty surcharge because they will technically own two residential properties at completion.

## **STAMP DUTY SURCHARGE**

Although the cost of the stamp duty surcharge may be partially met by the buyer keeping the deposit paid under the failed sale contract, there could be a shortfall for the buyer to fund if they still want to proceed with the purchase of their new home.

Conveyancing lawyers must warn their clients at an early stage of the possibility of an increased tax charge. The extra tax will be repaid, but only if the previous home is sold within 36 months. For a £500,000 purchase, the stamp duty charge on a chain break will be double the amount that would be payable if a break hadn't occurred.

## **UNDER THE NEW RULES**

The new stamp duty rules could affect the ability for many newly married couples and registered civil partners to purchase their first home together. The issue arises where one spouse already owns a property. This is because under the new rules, married couples and registered civil partners are treated as one buyer.

In essence, ownership of an existing home by one partner will affect the purchase of the couple's first home together. For a £500,000 purchase, the stamp duty charge in these circumstances will be double the amount that would be payable if the partner didn't retain their existing property.

## **MIXED-USE PROPERTIES**

The new stamp duty rules bypass buyers of mixed-use properties in England, Wales and Northern Ireland. The stamp duty surcharge does not apply to the purchase of a property used for residential and non-residential purposes, for example, a country house with a stud farm or a residential property purchased at the same time as a non-residential property. Such transactions continue to be taxed as if they were commercial properties.

In Scotland, however, the rules are different (Land and Buildings Transaction Tax applies rather than Stamp Duty Land Tax), and the price payable for a mixed-use property is split: the part payable for the residential property is taxed under the residential rates, and the rest is taxed under the commercial rates. ■

# PRESERVING WEALTH

*Should you review your situation with further changes on the horizon?*

Inheritance Tax (IHT) affects not just the very rich – other people may be liable without realising it. Few taxes are quite as emotive – or as politicised – as IHT.

**T**he structures into which you transfer your assets can have lasting consequences for you and your family. We can help you choose structures and trusts designed to protect your assets and give your family lasting benefits.

It is crucial to find out now if you potentially have an IHT liability – or could do so in future years. Historically, IHT planning used to be an activity confined to the very rich. However, growing affluence means that this is no longer the case. Even families and individuals with a relatively moderate level of wealth should consider planning ahead to ensure that their assets are passed on to their loved ones as efficiently as possible.

## **SAFEGUARDING YOUR OWN FINANCIAL FUTURE**

Property price increases have also dragged many middle-class working families into the IHT bracket. Safeguarding your own financial future is very important, and giving too much away could put this at risk.

At the moment, if your estate is worth more than £325,000 when you die, your assets may be subject to IHT. This means the value of your assets above the £325,000 threshold could be subject to IHT at 40%.

## **PASSING ON ASSETS WORTH UP TO £650,000**

Married couples and registered civil partners are allowed to combine their allowance, so they can pass on assets worth up to £650,000 before IHT is due.

From 6 April 2017, the Government is adding a family home allowance to the tax-free allowance. It will start at £100,000 per person in 2017, rising to £175,000 by April 2020.

## **COMBINED TAX-FREE ALLOWANCE OF £1M**

This means that individuals will eventually be able to pass on an asset worth up to £500,000 without any IHT being due. For married couples and registered civil partners, this adds up to a combined tax-free allowance of £1m. However, if your estate is worth more than £2m, the family home allowance will gradually taper away.

This change is designed to allow middle income families whose only large asset is their home to pass it down the generations without paying a significant IHT bill, which in some cases can only be met by selling the property.

## **FAMILY HOME ALLOWANCE DRAFT LEGISLATION**

The draft legislation currently states that the family home allowance is only applicable if the assets are passed on to children (including stepchildren), adopted and foster children, grandchildren, and other lineal descendants or the spouses of lineal descendants. So if you don't have children or grandchildren, you may still face an IHT bill.

If you want to move to a smaller property, you will be able to still keep an allowance based on the value of your previous property as long as assets of equivalent value are left to direct descendants. ■

## **ONE OF LIFE'S UNPLEASANT FACTS**

IHT is a very complex area of financial planning, and in the UK may be one of life's unpleasant facts, but IHT planning and obtaining professional advice could help you pay less tax on your estate. To discuss your situation and the options available to you, please contact us – we look forward to hearing from you.



# TAX CREDIT ON DIVIDENDS ABOLISHED

## *Tax-free Dividend Allowance introduced under new system*

From April this year, the notional 10% tax credit on dividends has been abolished and replaced by a new tax-free Dividend Allowance. The Dividend Allowance means that you won't have to pay tax on the first £5,000 of your dividend income, no matter what non-dividend income you have.

The allowance is available to anyone who has dividend income, and headline rates of dividend tax are also changing.

### **Income Tax will apply to any dividends received over £5,000 at the following rates:**

- 7.5% on dividend income within the basic rate band
- 32.5% on dividend income within the higher rate band
- 38.1% on dividend income within the additional rate band

This new system will mean that only those with significant dividend income will pay more tax. If you're an investor with modest income from shares, you'll see either a tax cut or no change in the amount of tax you owe.

Dividends received by pension funds, and dividends received on shares held in an Individual Savings Account (ISA), will continue to be tax-free.

From 6 April 2016, you now have to apply the new headline rates on the amount of dividends you actually receive where the income is over £5,000 (excluding any dividend income paid within an ISA).

The Dividend Allowance will not reduce your total income for tax purposes. However, it will mean that you don't have any tax to pay on the first £5,000 of dividend income you receive.

Dividends within your allowance will still count towards your basic or higher rate bands and may therefore affect the rate of tax that you

pay on dividends you receive in excess of the £5,000 allowance.

### **These are two examples of how the new Dividend Allowance works:**

You don't need to pay any tax on dividends up to £5,000, no matter what other income you get. That first £5,000 is tax-free under the new rules.

#### **EXAMPLE 1 – YOU HAVE A (NON-DIVIDEND) INCOME OF £18,000, AND RECEIVE DIVIDENDS OF £22,000 OUTSIDE OF AN ISA**

##### **Tax you need to pay on the £22,000 dividend income:**

- The Dividend Allowance covers the first £5,000
- The remaining £17,000 of dividends to be taxed at the new basic rate of 7.5%. This would need to be done through a tax return

Had your non-dividend income been £30,000, the tax due on the £17,000 dividend income would be made up of 7.5% for the amount within the basic rate band, and 32.5% on the balance.

#### **EXAMPLE 2 – YOU RECEIVE DIVIDENDS OF £600 FROM SHARES INVESTED IN AN ISA**

As is the case now, no tax is due on dividend income within an ISA, whatever rate of tax you pay.

### **SHAREHOLDING DIRECTORS**

If you're a company director who takes dividends instead of a salary, you should obtain professional financial advice to find out how you could be affected by the upcoming changes in the next tax year and what steps you can take to be as tax-efficient as possible.

Taking dividends may still be a good option, but there are other tax planning opportunities to explore, such as paying into a pension, that might reduce the amount of tax you pay. ■

### **IT'S GOOD TO TALK**

To discuss your situation and the options available to you, please contact us – we look forward to hearing from you.



**FROM 6 APRIL 2016, YOU NOW HAVE TO APPLY THE NEW HEADLINE RATES ON THE AMOUNT OF DIVIDENDS YOU ACTUALLY RECEIVE WHERE THE INCOME IS OVER £5,000 (EXCLUDING ANY DIVIDEND INCOME PAID WITHIN AN ISA)**

# ASSET MIX

*Even the best-planned portfolios need to be reviewed regularly*

It goes without saying that everyone should take some time to review their portfolios every once in a while. The only constant in life is change – and chances are your life has changed since you last reviewed your investment portfolio.

**D**o you know if you are still on track to reach your goals? Or if your money is working as hard for you as it could be? Even the best-planned portfolios need to be reviewed regularly. Markets go up and down, tax rules change, and your personal financial needs and goals shift – perhaps you are nearing retirement, your income has changed or you have recently received a lump sum to invest.

As financial markets are constantly on the move, over time the asset allocation of your portfolio will change, as could the level of risk you are taking. A regular check provides the opportunity to realign your investments with your investment objectives, and rebalancing your portfolio will ensure that your needs, goals and risk appetite are aligned to meet your short- and long-term financial goals.

## LIFE CHANGES

Have any life changes occurred during the past 12 months? Have you married or remarried, had a child, started a new job or retired? Has there been a divorce or a child nearing university age? If so, you may need to make some changes to your plans and your investment portfolio.

## PORTFOLIO MIX

It doesn't take a significant amount of time for you to see the effects of differing levels of performance across different assets. If equities have a good year, but property and/or cash are under pressure, your carefully balanced approach to risk can quickly move out of line.

It is therefore sensible to make sure you review those allocations on a regular basis – and unless you have a significant amount of money, annually is generally considered sensible. This doesn't have to be a lengthy process – you just need to make sure your objectives are still in sight and the underlying risk levels remain acceptable.

### Your review might therefore include making any necessary changes:

- Checking your current valuations and resulting asset allocation
- Rebalancing of funds to realign your risk levels
- Considering an increase in contributions to maximise use of new limits, account for salary reviews or any bonuses received
- Considering changes in legislation, such as the Pension Freedoms, which could impact on your choice of tax-efficient products
- A review of your Will and list of nominated beneficiaries

## WANT TO FIND OUT MORE?

To afford the lifestyle we want, we need to do something about it today. As the saying goes, luck is what happens when preparation meets opportunity. It's never too early to start saving and investing in order to plan for the future you want for you and your family. To discuss your particular requirements, please contact us – we look forward to hearing from you.

INFORMATION IS BASED ON OUR CURRENT UNDERSTANDING OF TAXATION LEGISLATION AND REGULATIONS. ANY LEVELS AND BASES OF, AND RELIEFS FROM, TAXATION ARE SUBJECT TO CHANGE.

THE VALUE OF INVESTMENTS AND INCOME FROM THEM MAY GO DOWN. YOU MAY NOT GET BACK THE ORIGINAL AMOUNT INVESTED.

PAST PERFORMANCE IS NOT A RELIABLE INDICATOR OF FUTURE PERFORMANCE.